

Message Text

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46

ACTION EB-11

INFO OCT-01 EUR-25 ADP-00 DODE-00 INR-10 NSAE-00 RSC-01

TRSE-00 AEC-11 CIAE-00 COME-00 MC-02 RSR-01 /062 W

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R 191422 Z JUN 73

FM AMEMBASSY ROME

TO SECSTATE WASHDC 9389

UNCLAS ROME 5616

E. O. 11652: N/A

TAGS: ESTC, IT

SUBJ: O. R. L. A. DI ORLANDONI: P/L CHECK

EXCON FOR COMMERCE

REF.: STATE 109084

1. RECOMMEND ISSUANCE EXPORT LICENSE.
2. O. R. L. A. DI ORLANDONI IS A MANUFACTURER OF ELECTRONIC ORGANS SOLD THROUGHOUT THE WORLD. HAS 50 EMPLOYEES AND AN ANNUAL SALES VOLUME OF ONE BILLION LIRE. IS AFFILIATED WITH ELKA ELECTRONICS OF RECANATI (MACERATA) AND HAS EXCELLENT TECHNICAL AND BUSINESS REPUTATION.
3. THE 30000 MICROCIRCUITS (REFTTEL) WILL BE ASSEMBLED IN 15000 ELECTRONIC ORGANS. THESE PART OF REGULAR O. R. L. A. LINE WHICH RECENTLY MODIFIED TO USE TWO MICRO CIRCUITS EACH IN PLACE OF OLDER ELECTRONIC SYSTEM. DURING VISIT TO O. R. L. A. EDO SAW ABOUT TEN THOUSAND ORGANS ALREADY ASSEMBLED BUT MISSING THE THE MICROCIRCUITS WHICH FIRM IS EAGERLY AWAITING. ALSO SAW ANOTHER 3000-5000 ORGANS IN PROCESS OF ASSEMBLY.
4. O. R. L. A. HAS PURCHASE ORDERS OUTSTANDING (WHICH EDO HAS SEEN) FOR 8000 ORGANS FOR MAGNUS ORGANS INC., FABRIK ST. 145 D, OVERPELT - PLASCOREL, BELGIUM, AND FOR 3300 ORGANS FOR ACCORDION EXPORT LT., 250 PARK AVE SOUTH, NEW YORK, N. Y. BALANCE TO BE HELD

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IN O. R. L. A. STOCK IN ANTICIPATION LOCAL ORDERS THIS SUMMER.

5. O. R. L. A. EXPECTS TO RECEIVE SECOND LARGE ORDER FROM BOTH
MAGNUS AND ACCORDION EXPORT WHICH WILL GENERATE ANOTHER MICRO-
SYSTEMS LICENSE APPLICATION THIS YEAR FOR ADDITIONAL 30000
MICROCIRCUITS. IN VIEW OF FUNDAMENTAL DESIGN CHANGE IN OLDER
LINE, O. R. L. A. ANTICIPATES CONTINUOUS LARGE MICRO CIRCUIT ORDERS
FROM MICRO- SYSTEMS.

6. O. R. L. A. IS AWARE U. S. EXCON RESTRICTIONS RELATING TO
REFTEL MICRO CIRCUITS. MAGNUS AND ACCORDION EXPORT SALES
PROSPECTS
FOR O. R. L. A. ORGANS UNKNOWN.

7. WTDR IN PROGRESS. VOLPE

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NNNNMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
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30 JUN 2005

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